



# IMPROVE YOUR NETWORK

## BUILD YOUR POWERBASE

**Nothing of greatness has ever occurred from one person. You must know others who can help you to accomplish the great things you are after.**



### How Does it Work?

People who hold you in high regard build your power base to secure opportunities and get things done. Those who have that power base can launch successful start-ups, excel in their leadership roles, and are people who can be relied on to get anything done. Your power base can help you secure new clients, new direction, or even a successful career.



### Impact of Having a Small Network

- Your career or business growth has come to a halt or is very slow.
- Your ability to solve problems and get things done are limited.
- You miss top opportunities.

### Why Improve Your Network?

- You get passed for top opportunities.
- You feel insecure about job security.
- You have trouble getting things done when other people are required.
- You have an opportunity to be more productive by improving the quantity and quality of relationships.
- You are in a career transition.
- You are an independent professional, solopreneur, or salesperson who must develop relationships to succeed.
- Get more opportunities, even before they are posted publicly.
- Get things done easier and make things happen.
- Have greater status and career trajectory.